



FOOD & VINE, INC. PURVEYORS OF GRAPSEED OILS

Coordinator of Sales & Marketing

We are Salute Santé! -- the small family run business who first introduced Grapeseed Oil to the American Market. Our commitment to excellence began in 1992 and nearly 30 years later we keep growing as the primary innovators in the industry. Join Us!!

We have an immediate opening for a Coordinator of Sales and Marketing for Salute Santé!

The Coordinator of Sales and Marketing for Salute Santé! is responsible for delivering the industry's best products and customer experience to our Wholesale community. We are looking for a unique individual to work in our Napa, California office. Experience and Strong knowledge of Food Wholesale and Distribution is a must! Minimum of 2-5 years prior experience to the professional food industry.

Compensation/Salary:

DOE

Benefits

Responsibilities & Duties:

- Work closely with owners to determine, develop, and implement sales strategies.
- Assist in managing distributor accounts.
- Assist in managing sales of existing customers.
- Lead Follow up and Warm calling.
- Assist in maintaining customer database.
- Update, organize, and maintain reports/documents required by industry programs.
- Assist with special projects as assigned.

Requirements:

- Must possess a positive attitude and be eager to learn!
- Strong Passion for food and health a must.
- Must be highly organized and able to multi-task.
- Excellent Computer skills and knowledge of different systems.
- Knowledge of Food Wholesale and Distribution a must
- Must be highly motivated, able to work independently and think outside the box.
- Outstanding verbal and written communication skills via phone, email, text and all social channels.
- Great attention to detail and a result driven approach