



FOOD & VINE, INC. PURVEYORS OF GRAPSEED OILS

Intern – Sales & Marketing

We are Salute Santé! -- the small family run business who first introduced Grapeseed Oil to the American Market. Our commitment to excellence began in 1992 and nearly 30 years later we keep growing as the primary innovators in the industry. Join Us!

Internship Description:

Salute Santé is looking for a qualified sales intern to assist in various stages of the sales funnel, including creating awareness of new offerings, generating leads, and retaining customers.

The ideal intern will be a great fit for our energetic and creative team. You will gain hands-on experience working on challenging, meaningful projects with guidance from the owners who have been in the industry for nearly 30 years!

Compensation/Salary:

DOE

Sales Intern Duties and Responsibilities:

- Research and generate lists of potential customers
- Work closely with owners to determine, develop, and implement sales strategies.
- Lead Follow up and Warm calling
- Assist with special projects as assigned
- Help develop client relationships and retain existing accounts
- Assist in evaluating new sponsorship opportunities
- Learn and apply sales techniques
- Maintain sales records

Requirements

- Sales, Advertising, Marketing, or Business major
- 3.0 GPA or higher
- Excellent interpersonal and communication skills
- Ability to work closely with the owners and take direction
- Experience with PowerPoint, Word, and Excel preferred

Benefits

- Work on challenging and engaging real-world projects
- Gain hands-on experience in each stage of the sales funnel
- Collaborate with experienced sales professionals
- Work closely with a mentor who has nearly 30 years of experience in the field